



Media Release

QWest Paterson

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QWest Property Services announces merger with Paterson Property Valuers

QWest Property Services, led by former Peet CEO Warwick Hemsley, has announced it will merge with long established valuations firm Paterson Property Valuers.

The newly created firm will move forward under the title QWest Paterson.

Warwick Hemsley, Chairman of the newly formed QWest Paterson, says the merger is the result of two boutique companies combining to enable more extensive services to clients while maintaining the personalised nature of a small firm.

Paterson Property Valuers current director Stuart Paterson will take on the role of Executive Director Valuations under the new QWest Paterson banner.

"Stuart has over 40 years of experience in the valuations business and will bring extensive knowledge and expertise to the table," Mr Hemsley says.

"In fact, between myself, Stuart and our Director Rowan Hemsley we have a combined 90 years of property industry experience under our belt," said Mr Hemsley. "This means our clients can expect accurate, trustworthy advice that they can count on."

QWest was established in January 2014 and experienced rapid growth in its maiden year. Mr Hemsley says that their success is testament to the quality work the company produces.

"QWest has already built a strong reputation around the core values of honesty, accuracy, impartiality and quality research," Mr Hemsley said. "This is important to our clients and the newly formed QWest Paterson will work to continue to promote those values."

"Accurate property advice is so important, particularly as the property market in WA is experiencing reduced growth due to the significant slow-down in the mining sector," Mr Hemsley said.

"There are many different aspects to the property market ranging from regional to metropolitan, residential to industrial to office space, low to high density. All these sectors of the market are impacted in different ways and it is important to keep abreast of the range of issues that could influence your property investment," Mr Hemsley said.

"At QWest Paterson we have our finger on the pulse of WA's property market in all its forms."

QWest Paterson's executive team will consist of:

- Warwick Hemsley: Chairman

Warwick is a graduate of both UWA and Curtin University (formerly WAIT) and is also a licensed valuer and Fellow of the Australian Property Institute.

Warwick has been very involved in the property profession for many years, having served as Managing Director of valuation and commercial property practice DTZ (WA) for some years, Chief Executive Officer of property group Peet Ltd for 17 years, Chairman of the Housing Industry Forecasting Group and President of the Urban Development Institute (WA), amongst various other professional roles.

Warwick is also on the advisory board of the Curtin Business School within which the property studies degree sits.

- Stuart Paterson: Executive Director Valuations

Stuart began his career at the Valuer General's office in 1973 and worked as Valuer and Investment Sales Negotiator with Peet & Co from 1981-1984. He has worked in a number of valuations related organisations since that time including BankWest as Manager of the Valuations Department for seven years and Partner at David Barnao & Co before establishing Paterson Property Consultants in 1993.

Stuart is an Associate Member of API, a licensed Real Estate Agent and Associate Member of REIWA.

- Rowan Hemsley: Director

Rowan holds a Bachelor of Commerce (Property) degree from Curtin University and commenced work as a valuer for Ray White Valuers WA (now known as Propell National Valuers WA) in May 2005 before obtaining his Land Valuer's Licence in May 2009.

In 2011 Rowan moved to Australian Property Consultants (APC) where he gained experience across all property types, including residential, commercial, industrial and other specialised property along with gaining exposure to the Pilbara and Gascoyne markets.

Rowan moved to the UK during 2012/13 and worked as a Valuer & Asset Manager with the Central Bedfordshire Council where he was involved with property acquisitions and disposals, lease negotiations and took a lead role in the Council's asset valuation program. He returned to Perth and recommenced work with APC before starting QWest Valuations with Warwick Hemsley as co-principals in January 2014.

More information on all the staff can be found at: www.qwestpaterson.com.au

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To find out more or to arrange an interview with Warwick, please contact:

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Staff photos available on request.